

JOHN G. KOOTI

**PROFESSOR AND DEAN  
SCHOOL OF BUSINESS ADMINISTRATION  
GEORGIA SOUTHWESTERN STATE UNIVERSITY**

**Home**

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**Office**

School of Business  
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**Education**

Degree: Ph.D., Michigan State University, 1980; M.S., Michigan State University; Areas of Emphasis: Economics, Production Economics, Quantitative Methods, and Finance  
B.S., Jundi-Shapour University, Iran, 1974.

**Additional Courses:** 24 semester hours of graduate courses in Management and Accounting

**Certificates**

1. AACSB Mentoring Program Certificate of Completion, September 30, 2009
2. Certificate of successful completion of "Mediation" a comprehensive twenty-five hour skills building workshop on the principles of mediation, Consortium on Negotiation and Conflict Resolution (CNCR), Georgia State University.

**Consulting**

Economic Consulting: Economic impact studies, labor force needs assessment, and regional and local economic development studies.

**TEACHING and ADMINISTRATIVE EXPERIENCE**

**July 1, 1998 – Present:** Professor and Dean, School of Business Administration, Georgia Southwestern State University, Americus, GA.

**August 2004 – Present:** Sam Walton Fellow and Advisor of the Students in Free Enterprise (SIFE) at Georgia Southwestern State University.

**July 1, 1997 – July 1, 1998:** Interim Chairperson, Department of Business Administration,

Albany State University, Albany, GA.

**September 1992 to July 1, 1998:** Full Professor of Economics and Business, School of Business, Albany State University, Albany, Georgia.

**September 1986 to August of 1992:** Associate Professor of Economics and Business, School of Business, Albany State University, Albany, Georgia.

**1981 to August 1986:** Assistant Professor of Economics and Business, School of Business, Albany State University, Albany, Georgia.

### **ADMINISTRATIVE EXPERIENCE**

Dean, School of Business Administration, Georgia Southwestern State University, Americus, GA, July 1998-present.

Interim Chairperson, Department of Business Administration, Albany State University, July 1997 to July 1998.

MBA Coordinator, Albany State University, Albany, GA, 1984 to July 1998  
Minority Advising Program Coordinator, Albany State University, 1986 to July 1998.

Director of the Center of Business and Economics Research and Development, Albany State University, since its establishment in 1994 to July 1998.

### **Publications in refereed journals**

Randall Valentine, and John Kooti, "The Implication of the Gramm-Leach-Bliley on the 2008 Economic Downturn" *Franklin Business and Law Journal*, December 15, 2008.

Randall Valentine, and John Kooti, "The Bad Neighbor: A Case Study of State Farm in Hurricane Katrina," *Conflict Negotiation and Resolution Journal*, Volume 1, 2008

Kooti, John and Randall Valentine, and Dawn Valentine "Accreditation and Assessment: A Collaborative Approach" presented (**voted best paper**) in the 2006 International Business & Economic Research Conference, Las Vegas, Nevada, October 6-10, 2006. Selected for publication in *College Teaching Methods and Styles*, Volume 3, Number 3, Third Quarter, 2007

Kooti, John G., Randall Valentine, and Dawn Valentine, "Perceptions of Police Protection on Economics and Education: A Note on Influences", *Global Education Journal* 2007

Valentine, Randall, John Kooti, and Dawn Valentine "Minority Marketing in the Finance Industry." *The American Academy of Financial Management Journal*, Volume 8, fall 2006.

Kooti, John G., and Randall Valentine “Workforce Capacity and Employer Satisfaction in Southwest Georgia: A Case Study in Rural Economic Development Needs,” *Business Journal for Entrepreneurs*, Volume 6, Issue 1, 2006.

Valentine, Randall and John G. Kooti; “November Effect and Tax Loss Selling: An Empirical Investigation *The Journal of International Business Research*; Spring 2006

John G. Kooti, Dawn Valentine, and Randall Valentine; Perceptions of a Family-Based Community: Predictors from a Rural Community; *Insights to a Changing World*; Volume 4, 2005

Kooti, John G., and Philip Szmedra "the Economic Cost of Cancer: Case of Southwest Georgia," *Southern Business Review*, Volume 28, Number 2, (pages15-24).

Kooti, John G. "the Efficient Use of Technology in the Business Curriculum: A Survey of AACSB Member Deans" presented (**voted best paper**) in the 2003 International Business & Economic Research Conference, Las Vega, Nevada, October 6-10, 2003. Published in the *Journal of College Teaching & Learning*, Volume 1, No 1, January 2004, Western Academic Press (a refereed publication).

### **Editorial board**

Kooti, John; Editor of the new online journal: *Journal of Applied Financial Research*, Georgia Southwestern State University, Center for Business and Economic Development, 2007.

Kooti, John, Editorial Board, the *Journal of Applied Topics in Business and Economics*, Richards College of Business, University of West Georgia.

### **PRESENTATIONS AT PROFESSIONAL CONFERENCES**

Kooti, John and Randall Valentine, and Dawn Valentine “Accreditation and Assessment: A Collaborative Approach” presented (**voted best paper**) in the 2006 International Business & Economic Research Conference, Las Vega, Nevada, October 6-10, 2006.

Valentine, Randall and John Kooti, “The November Effect and Tax Loss Selling: An Empirical Investigation,” Published in the *Proceedings of the Academy of Finance and Accounting*, Fall 2005

Randall Valentine, John Kooti, and Dawn Valentine, “The Impact of Major Terrorism Events on the U.S. Stock Market,” Published in the *Proceedings of the Academy of Family Business*, Fall 2005

Kooti, John G. “Workforce Capacity and Employer Satisfaction in Southwest Georgia: A Case Study in Rural Economic Development,” presented at the 43<sup>rd</sup> annual Southern Regional Science Association conference in New Orleans, March 11-13, 2004.

Fathi, Michael; Kooti, J; Kooros, S; and Mary Maddox, "Culture as a Critical Element in Global Supply Chain Management: Challenges and Barriers," Southeast Decision Sciences Conference, February 2004, Charleston S.C.

Fathi, Michael, John Kooti, and Michael Wills, "An Empirical Study: The Relationship of CEO Compensation and Stock Price, Sales, Net Income, Book Value Per Share and EPS," presented at the American Society of Business and Behavioral Sciences, 10<sup>th</sup> annual meeting, February 20-23, 2003

Discussant: "Build your own Road: Strategies for Successful Self-Leadership, Roy L. Baker, Austin Peay State University, Uma J. Lyer, Austin Peay State University, and James B. Schiro, Central Michigan University; the Society of Business, Industry and Economics annual meeting, April 14-16<sup>th</sup> 2003.

Fathi, Michael, Syrous Kooros, Syrous, Kristin McKinney, and John Kooti, "Communicating the Organizational Strategy," presented at the American Society of Business and Behavioral Sciences 10<sup>th</sup> annual meeting, February 20-23, 2003, Las Vegas, Nevada

UNPUBLISHED RESEARCH, PRESENTATIONS, AND TRADE JOURNALS (since 2000)

Kooti, John and Gaynor Cheokas, "Economic Impact of Georgia Southwestern State University," 2007.

**1998 – Present:** Quarterly Cost of Living Survey, Center for Business and Economic Development, Georgia Southwestern State University

Kooti, John "Economic Impact of Albany Technical College" on Albany and southwest Georgia, 2006.

Kooti, John, Potential Economic Impact of Lowes on Sumter County, Georgia, 2006.

Kooti, John, Economic Impact of Habitat for Humanity International on Sumter County, Georgia, 2005.

Kooti, John, Economic Impact of the Marine Corps Logistic Base, Albany, Georgia, 2004.

Kooti, John "Bringing Ideas to Life," Georgia Trend Magazine, April 2004.

Sumter EMC (Americus, GA) Market Feasibility Study, September 2003.  
Workforce Needs Assessment of Region 8, January 2003.

Sumter Tourism Study, 2001

Furnishing the Americus Economy, Georgia Trend Magazine, October 2001

Economic Cost of Cancer in Southwest Georgia, August 2001

Macon County Economic Development study, 2001

**Presentations and workshops (since 2000)**

The Cost of Cancer in Southwest Georgia – 2001, Southern Business Journal, December 2003.

Presiding, Board of Regents Business Administration Advisory Committee annual meeting, Savannah, Georgia, February 21-22, 2002

2007 Economic Outlook for Sumter County and Southwest Georgia, February 2, 2007

2006 Economic Outlook for Sumter County and Southwest Georgia, January 27, 2006

2005 Economic Outlook for Sumter County and Southwest Georgia, January 27, 2005

2004 Economic Outlook for Sumter County and Southwest Georgia, January 29, 2004

2003 Economic Outlook for Sumter County and Southwest Georgia, January 25, 2003

2002 Economic Outlook for Sumter County and southwest Georgia, January 29, 2002

Southwest Georgia Cancer Summit, Albany, Georgia, August 30, 2001

2001 Economic Outlook for Sumter County and southwest Georgia, January 25, 2001

Albany Area Economic Outlook, Presentation to the Southwest Georgia Bankers Association annual meeting, October 3, 2000

E-Commerce, a presentation on the e-commerce trend in southwest Georgia. Business Technology 2000 sponsored by the School of Business and the School of Computer Information Science, Georgia Southwestern State University, April 16, 2001

E-Commerce, a presentation on the Impact of e-commerce on businesses in rural areas. Business Technology 2000 sponsored by the School of Business and the School of Computer Information Science, Georgia Southwestern State University, April 20, 2000

Southwest Georgia Economic Outlook, 2000, Georgia Southwestern State University, January 27, 2000

**GRANT AND FUNDRAISING (most recent)**

Central Bank of Georgia contribution of \$110,000 to complete renovation of the School of Business, September 2007.

Marcus Foundation - \$5000 for Students in Free Enterprise

HSBC Foundation - \$1000 for Students in Free Enterprise

Center for Business and Economic Development, Chancellor's initiative for 2006 and continuing  
- \$100,000 per year.

Small Business Development Center (SBDC) grant, 2005 - \$76,960

Small Business Development Center (SBDC) grant, 2004 - \$76,960

Small Business Development Center (SBDC) grant, 2003 - \$76,960

Region 8 Workforce Needs Assessment Study, Market Street Services, 2003 - \$8,000.

Fundraising activities for the School of Business Administration, since 2004:

Sumter Regional Hospital - \$5,000 per year for the last three years and continuing  
commitment.

Sumter EMC - \$5,000 per year for the last three years.

Sumter Bank and Trust, \$2,000 per year for the last three years

Wachovia Bank - \$2,000 per year for the last three years

Citizens Bank - \$2,000 per year for the last three years and continuing commitment.

Central Bank of Georgia - \$8,000 for 2006-2007 and continuing commitment

2002-2003 Regional Economic Development Projects - \$35,000

Small Business Development Center (SBDC) grant, 2002 - \$36,000

Management Training and Development Academy, Regional Economic Development  
Partnership grant, September 2001 - \$27,500

Community Needs Assessment Study, Regional Economic Development Partnership, 2002 -  
\$2,500

Phoebe Putney Memorial Hospital Economic Impact Study, 2001-2002 - \$10,000

Georgia Southwestern State University distinguished scholar 2001-2002: \$4,500

Macon County Economic Development Study, 2001 - \$2,000

Tourism Project – through the Center for Business and Economic Development,  
Georgia Department of Community Affairs, 2001 - \$81,000

Tourism Project – Regional Economic Development Partnership grant of \$30,000, 2000-2001

MainStreet, \$46,000, Georgia Department of Industry, Trade, and Tourism, 2000-2001 (CBED)

Georgia Southwestern State University distinguished scholar, 2000-2001: \$7,500

Economic Feasibility Study - \$18,000 grant obtained from the Regional Economic Development Partnership to conduct an economic feasibility study for dehydration of vegetables produced in the Sumter County labor market area, January 1999

### **Institutional contributions**

Chair, Academic Affairs Committee, 2009 – 2010

Chair, Search Committee for the Director of the PGM Program, Georgia Southwestern State University, 2007.

Chair, Search Committee for the Dean of College of Arts and Sciences, Georgia Southwestern State University, 2006.

Member of the Southern Business Administration Association – The Association of Deans of AACSB International Business Schools.

Southern Association of Colleges and Schools Peer Review team member, University of Houston-Victoria, March 30-April 4, 2003.

Member of the Board of Directors of Georgia Southwestern State University Corporation, 2003 to present.

Executive Committee member, Business and Economic Academic Advisory Committee, 2001-2002, Board of Regents, University System of Georgia

Chair, Search Committee for Institutional Research, Georgia Southwestern State University, Americus, GA, 2001

Chair, Business and Economic Academic Advisory Committee, 2001-2002, Board of Regents, University System of Georgia

Member of the Deans Council, Georgia Southwestern State University, Americus, GA

Member of the Academic Affairs Council, Georgia Southwestern State University, Americus, GA

Recruitment – active participation in recruiting students to Georgia Southwestern State University since July 1998

### **COMMUNITY CONTRIBUTIONS**

Member of the Rotary Club of Americus, Georgia, since 1998 and president elect for 2007-2008.

Member of the Americus-Sumter County Chamber of Commerce, since July 1998

**Professional affiliations**

Member of:

1. The National Association of Business Economists,
2. The Southern Business Administration Association (SBAA),
3. Member of the Council for Community and Economic Research – C2ER
4. The Society of Business and Behavioral Sciences,
5. The Society of Business, Industry and Economics
6. The Academy of Economics and Finance

**Honors and awards**

The Jack Kahl Entrepreneurial Leadership Award, Sam Walton Fellow of the Year, May 13, 2008

Who’s Who Among America’s Teachers

Who’s Who in the South and Southwest

Who’s who in Finance and Industry

**Courses taught for the last ten years**

<b>Undergraduate Level Courses</b>	<b>Graduate Level Courses</b>
Economics and Business Statistics	Microeconomics
Quantitative Methods	Macroeconomics
Business Finance	Financial Management
Business Internship	Quantitative Methods
SIFE Advisor	Quantitative Applications for Decision Making
	Business Internship
	SIFE